

COOLING & HEATING (PTY) LTD  
Air-conditioning & Refrigeration

**“heating,  
cooling &  
ventilation  
that’s just  
right.”**



## *Commercial-scale heating, cooling and ventilation project management and equipment.*

### COMPANY PROFILE

BJ Cooling and Heating (Pty) Ltd has been in business since 2000. We have over the years proved our ability in managing projects in the HVAC and Refrigeration sector.

Between the two directors we have sixty years experience in the industry in administration, logistics, marketing and technical.

Our passion for the business is reflected in the culture and image of the company, long term service and retention of employees , succession planning, commitment to training, compliance with the OHS Act, focus on quality and ensuring the client receives the best in price and equipment.

We embrace the Transformation process and established a Black Empowerment Trust which has a 13% shareholding in BJ Cooling & Heating (Pty) Ltd.

### LOGISTICS

Our ability to handle multi-disciplined projects simultaneously is evident in turnkey projects done.

Some achievements reflecting this have been projects in 2001 – 2004 in the roll out of Excel and Sasol Forecourt Convenience Stores. These projects included the planning and installation of air-conditioning, refrigeration, shopfitting and fast food catering equipment.

In 2014, BP Petroleum embarked on an upgrade programme Nationally and started converting their Forecourt Convenience Stores to Pick n Pay Express. This required the upgrade, removal and replacement of Refrigeration, Air-conditioning and Kitchen Extract Canopies. Logistically this was a challenge. These projects were completed under short time lines. We have to give credit to our suppliers for their assistance in supplying equipment timeously.

Projects that demonstrate our ability to complete installations under logistical challenges timeously and simultaneously was Spar Northriding and Spar Foxdale (Lusaka, Zambia; Refrigeration and Air-conditioning). A further demanding project was the installation of a VRV air-conditioning system in a new Head Office facility for Barloworld in Kitwe, Zambia.

### AIR-CONDITIONING PROJECTS

We ensure that we apply the latest technology in all projects and installations. Equipment that is currently being specified by developers and consultants is VRV (Variable Refrigerant Volume) systems with Heat Recovery. Most brands/manufacturers have their own nomenclatures to identify their systems.





*We are committed to maintaining your equipment and to ensure uninterrupted operation of your assets.*

### INSTALLATIONS INCLUDE:

- Randgate Clinic – Samsung DVM Systems – 52 Midwall Units
- North West University – Mafeking – New Law Faculty  
– Mitsubishi VRV & Ventilation
- North West University- Potchefstroom  
– Heat Pump International
- Gauteng Legislature – 30 Simmonds St – Samsung DVM- 37  
Various Heat Recovery
- Westbury Transformation Centre-Samsung DVM – 38 Cassettes
- Blueberry Office Park – Samsung DVM 24 Ducted Heat  
Recovery Systems
- Pick n Pay – Nkomo Village – Daikin/HC Hybrid System
- Petroleum C-Store New sites and upgrades

### REFRIGERATION PROJECTS

- OBC Chicken – Brits & Westonaria
- Chateau Gateau – Nationally
- KFC – Various Nationally
- Sasol – New Head Office Facility - Catherine St – Sandton
- Petroleum C-Stores- New sites and upgrades

### MAINTENANCE

We pride ourselves in having secured full reactive and cyclical maintenance contracts with all the Petroleum companies over this period.

Software specifically designed for this purpose is utilized by our call centre and technicians. The latter recording their work on sites electronically on Tablets. **Service is provided same day 24/7.**

### TRAINING

All our technicians and assistants attend technical and safety training at accredited institutions and internally from our own facilitators.

Admin personnel attend training ranging from accounting to project administration. The directors participate in a mentorship leadership programme of potential managers. Technicians are trained as Gas Practitioners in the handling of gases by the SAQCC . SA Qualification Committee.

### HEALTH AND SAFETY

This is a main focus in our business and the standards are in line with the petroleum and mining sector. Weekly Toolbox Talks are directed at all personnel including administration, management and technicians. Driver training, tests and assessments are carried out annually.





# WE MAKE OUR ASSETS WORK HARD FOR YOU

## INTELLECTUAL CAPITAL

Systems and proven successful processes.  
e.g: Eazy Contracting software.

## MOTIVATED TEAMWORK

We are proud of our committed personnel and sub-contractors who regularly gather to share their knowledge and experience with each other. We are also certified by MERSETA to train apprentices.

## STRUCTURAL CAPITAL

Our Asset Maintenance and IT systems were specifically developed for HVAC&R and are maintained by personnel with hands on experience in this specialisation.

## CUSTOMER CAPITAL

Strong relationships with customers and business partners allow us to offer excellent service levels.

## INDUSTRY LEADERSHIP

Our company is an active member of the following industry bodies and associations:

### SAIRAC

- SA Institute of Refrigeration & Air Conditioning

### MERSETA

- Manufacturing, Engineering & Related Skills Education Training Authorities

### SARACCA

- SA Refrigeration & Air Conditioning Contractors Association

### CSD

- Central Supplier Database

### CIDB

- Construction Industry Development Board

### SAFMA

- South African Facilities Management Association

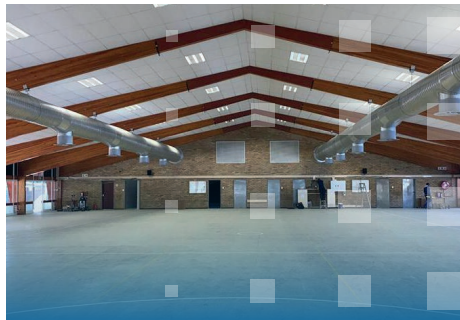
### SAQCC

- South African Qualification and Certification Committee (Gas)

## SAFETY COMMITMENT. FIRST.

BJ Cooling & Heating applies its resolute commitment to safety through:

- Compliance with OHS Act
- Public Liability Cover
- Safe Handling of Refrigerants and Gases
- Aids Awareness Programmes
- First Aid Training
- Fire Fighting Training
- Workmans Compensation
- Scaffolding Erecting and Inspection
- Driver Training
- Ladder and Equipment Safety Training
- SH&E Training
- ISO Compliance



For further information please contact the following at **011-7946369**

**Brendan O'Donoghue** - Director

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## JOHANNESBURG

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## ZAMBIA

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